#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 25, 2017

ROLLINS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

1-4422 (Commission File Number) **51-0068479** (I.R.S. Employer Identification No.)

2170 Piedmont Road, N.E., Atlanta, Georgia 30324 (Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code: (404) 888-2000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On January 25, 2017, the Company issued a press release announcing its unaudited financial results for the fourth quarter and year ended December 31, 2016. The Company hereby incorporates by reference herein the information set forth in its Press Release dated January 25, 2017, a copy of which is attached hereto as Exhibit 99.1. Except as otherwise provided in the press release, the press release speaks only as of the date of such press release and such press release shall not create any implication that the affairs of the Company have continued unchanged since such date.

Except for the historical information contained in this report, the statements made by the Company are forward-looking statements that involve risks and uncertainties. All such statements are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. The Company's future performance could differ significantly from the expectations of management and from results expressed or implied in the Press Release. See the risk factors contained in the Press Release for a discussion of certain risks and uncertainties that may impact such forward-looking statements. For further information on other risk factors, please refer to the "Risk Factors" contained in the Company's Form 10-K for the year ended December 31, 2015 filed with the Securities and Exchange Commission. The Company disclaims any obligation or duty to update or modify these forward-looking statements.

#### Item 9.01. Financial Statements and Exhibits

#### Exhibit No. Description

99.1 Press Release Dated January 25, 2017

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Rollins, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### ROLLINS, INC.

Date: January 25, 2017

 

 By:
 /s/ Paul Edward Northen

 Name:
 Paul Edward Northen

 Title:
 Vice President, Chief Financial Officer and Treasurer

(Principal Financial and Accounting Officer)

#### FOR IMMEDIATE RELEASE

#### ROLLINS, INC. REPORTS FOURTH QUARTER AND FULL YEAR 2016 RECORD FINANCIAL RESULTS

#### Company posts 43<sup>rd</sup> consecutive quarter of improved revenues and earnings

- Revenue increased 6.4% for the quarter and 5.9% for full year
- Net income up 19.7% for the quarter and 10.0% for the full year
- Earnings per diluted share rose 13.3% for the quarter to \$0.17 from \$0.15, and up 10.0% to \$0.77 from \$0.70 for the full year

ATLANTA, GEORGIA, January 25, 2017: Rollins, Inc. (NYSE:ROL), a premier global consumer and commercial services company, reported strong unaudited financial results for its fourth quarter and year ended December 31, 2016.

The Company recorded fourth quarter revenues of \$385.6 million, an increase of 6.4% over the prior year's fourth quarter revenue of \$362.5 million. Rollins' net income increased 19.7% to \$38.0 million or \$0.17 per diluted share for the fourth quarter ended December 31, 2016, compared to \$31.7 million or \$0.15 per diluted share for the same period in 2015.

For the full-year ended December 31, 2016, Rollins' revenues rose 5.9% to \$1.573 billion compared to \$1.485 billion for the prior year. The Company's net income for the year rose 10.0% to \$167.4 million, or \$0.77 per diluted share, compared to net income of \$152.1 million, or \$0.70 per diluted share last year.

Gary W. Rollins, Vice Chairman and Chief Executive Officer of Rollins, Inc. stated, "The positive performance we achieved in our fourth quarter and for the full year reflects the success of our 2016 initiatives. We were especially pleased that this year we again exceeded our revenue and profit plans, and we surpassed the \$1.5 billion revenue milestone. The Fourth Quarter results represent our 43<sup>rd</sup> consecutive quarter of improved revenues and earnings."

Mr. Rollins concluded, "We are excited about our Company's opportunities for 2017. The Rollins culture of continuous improvement enables us to generate aggressive plans and new programs that should provide another successful year. We are very proud of our people who made 2016 possible and who will likewise be working diligently to achieve our 2017 objectives."

Rollins, Inc. is a premier global consumer and commercial services company. Through its wholly owned subsidiaries, Orkin LLC., HomeTeam Pest Defense, Orkin Canada, Western Pest Services, Critter Control, Inc., The Industrial Fumigant Company, Trutech LLC., Rollins Australia, Waltham Services LLC., PermaTreat, Rollins UK, and Crane Pest Control, the Company provides essential pest control services and protection against termite damage, rodents and insects to more than two million customers in the United States, Canada, Central America, South America, the Caribbean, the Middle East, Asia, the Mediterranean, Europe, Africa, Mexico, and Australia from more than 700 locations. You can learn more about Rollins and its subsidiaries by visiting our web sites at www.orkin.com, www.pestdefense.com, www.westernpest.com, www.orkincanada.ca, www.crittercontrol.com, www.indfumco.com, www.trutechinc.com, www.allpest.com.au, www.walthamservices.com, www.permatreat.com, www.cranepestcontrol.com.au, www.safeguardpestcontrol.co.uk, and www.rollins.com. You can also find this and other news releases at www.rollins.com by accessing the news releases button.

#### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

This release contains statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forwardlooking statements include statements about the Company's being excited about its opportunities for 2017; and the expectation of another successful year and the achievement of the 2017 objectives. The actual results of the Company could differ materially from those indicated by the forward-looking statements because of various risks and uncertainties, including without limitation, economic and competitive conditions which may adversely affect the Company's business; the degree of success of the Company's pest and termite process, and pest control selling and treatment methods; the Company's ability to identify and integrate potential acquisitions; climate and weather trends; competitive factors and pricing practices; the Company's ability to attract and retain skilled workers, and potential increases in labor costs; uncertainties, and changes in various government laws and regulations, including environmental regulations. All of the foregoing risks and uncertainties are beyond the ability of the Company to control, and in many cases the Company cannot predict the risks and uncertainties that could cause its actual results to differ materially from those indicated by the forwardlooking statements. A more detailed discussion of potential risks facing the Company can be found in the Company's Report on Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 2015.

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#### ROLLINS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (in thousands)

t December 31, (unaudited)		2016		2015	
SSETS					
Cash and cash equivalents	\$	142,785	\$	134,574	
Trade accounts receivables, net		88,490		79,864	
Financed receivables, net		15,968		13,830	
Materials and supplies		13,724		12,801	
Other current assets		29,204		28,365	
Total Current Assets		290,171		269,434	
Equipment and property, net		133,477		121,356	
Goodwill		255,665		249,939	
Customer contracts and other intangible assets, net		161,776		138,931	
Deferred income taxes, net		41,877		40,665	
Financed receivables, long-term, net		16,748		13,636	
Other assets		16,824		14,690	
Total Assets	\$	916,538	\$	848,651	
IABILITIES		<u>.                                    </u>			
Accounts payable	\$	30,284	\$	24,919	
Accrued insurance, current		26,201		24,874	
Accrued compensation and related liabilities		75,839		73,607	
Unearned revenue		99,820		96,192	
Other current liabilities		44,847		33,394	
Total Current Liabilities		276,991		252,986	
Accrued insurance, less current portion		32,023		30,402	
Accrued pension		2,880		9,735	
Long-term accrued liabilities		36,099		31,499	
Total Liabilities		347,993		324,622	
TOCKHOLDERS' EQUITY				· · · ·	
Common stock		217,792		218,553	
Retained earnings and other equity		350,753		305,476	
Total stockholders' equity		568,545		524,029	
Total Liabilities and Stockholders' Equity	8	916,538	¢	848,651	

## ROLLINS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (in thousands except per share data) (unaudited)

	 Three Months Ended December 31,				Twelve Months Ended December 31,			
	2016		2015		2016		2015	
REVENUES								
Customer services	\$ 385,614	\$	362,500	\$	1,573,477	\$	1,485,305	
COSTS AND EXPENSES								
Cost of services provided	192,995		182,235		772,348		735,976	
Depreciation and amortization	13,829		11,340		50,902		44,522	
Sales, general and administrative	126,321		117,601		490,528		463,742	
Gain on sale of assets, net	(57)		(449)		(777)		(1,953)	
Interest income, net	(4)		(26)		(160)		(160)	
	 333,084		310,701		1,312,841		1,242,127	
INCOME BEFORE INCOME TAXES	 52,530		51,799		260,636		243,178	
PROVISION FOR INCOME TAXES	 14,523		20,050		93,267		91,029	
NET INCOME	\$ 38,007	\$	31,749	\$	167,369	\$	152,149	
NET INCOME PER SHARE - BASIC AND DILUTED	\$ 0.17	\$	0.15	\$	0.77	\$	0.70	
Weighted average shares outstanding - basic and diluted	217,819		218,585		218,244		218,583	

# CONFERENCE CALL ANNOUNCEMENT Carl Conference Call Announcement Carl Conference Carl Conference



Management will hold a conference call to discuss Fourth Quarter and Twelve Months 2016 results on

> Wednesday, January 25, 2017 at: 10:00 a.m. Eastern 9:00 a.m. Central 8:00 a.m. Mountain 7:00 a.m. Pacific

### TO PARTICIPATE: Please dial 800-533-7619 domestic; 785-830-1923 international at <u>least 5</u> minutes before start time.

REPLAY: available through February 1, 2017 Please dial **888-203-1112/719-457-0820**, Passcode: 2262830 *THIS CALL CAN ALSO BE ACCESSED THROUGH THE INTERNET AT* www.viavid.com

Questions? Contact Samantha Alphonso at Financial Relations Board at 212-827-3746 Or email to salphonso@mww.com